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1. In late July the SMA was negotiating with a Polish trade delegation in Berlin in an effort to obtain Polish coal for the Russian Zone. The representatives of the SMA were unable to offer the Poles anything they want except potash fertilizers, whereas the Poles are interested in industrial products. The Poles are unwilling to offer anything for potash except agricultural products, since they need their coal to exchange for machinery and tools. The SMA rejected the Polish offer of pork and eggs and insisted on coal. At present, a new coal-potash ratio is being worked out.
2. [] the Central Administration for Foreign Trade would be able to negotiate a whole series of agreements with Poland if the SMA would only allow it.

This document is hereby regraded to
CONFIDENTIAL in accordance with the
letter of 16 October 1978 from the
Director of Central Intelligence to the
Archivist of the United States.

Next Review Date: 2008

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NO CHANGE in Class.

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